

A meeting of the PSSA Executive Committee was held virtually on 1/10/22 at 7:00 pm.

Those in attendance:

Ken Darroch, President

Larry Shade, Vice President

Bert Schoonover, Treasurer

Brian James, ATA Delegate

Don Nielson, ATA 1st Alternate Delegate

Steve Ross, Tournament Director and 2nd Alternate ATA Delegate

Elyse Bryson

Jeff Graup

Zach Eshbach, Secretary

The meeting was called to order at 7:00 by Ken Darroch.

Camping Committee Report

- Carlette sent a 46 page report summarizing the camping accounting for the past year. The camping operations took in \$154,346.00 of revenue and had roughly \$13,000.00 in expenses. Don Nielsen asked about the utility expenses for the camp ground being allocated to the expenses of the campground instead of the expenses of the PSSA in general. The numbers contained in the camping report are not accounting for electric and water expenses which currently are not being broken out of the general line items in the Quickbooks accounting software. This might be something that could be done at a future date by looking at the bills for each of the meters on site. At the present time there are too many other factors requiring immediate attention but Steve may be able to look at this in the future.
- The camping income is not expected to be as high in the upcoming year due to several factors which fell into 2021 and will not be present in 2022.
- The breaker panel upgrade was not included in the costs associated with the campground and was allocated to maintenance. Don Nielson asked if this might be better allocated to building improvements. Zach stated that he would check with his business accountant the following week and get back to Steve Ross. (Post meeting note: upon discussion with the accountant it was decided that this expense should be allocated to capital expense for building improvement.)
- The \$220.00 that some renters overpaid last year will be applied to their accounts as a credit in the current year.
- Larry Shade asked about several people who have not paid for their leases for calendar year 2021. Are we going to just terminate their leases or give them another warning beforehand. There is one leasee that has not paid electric fees for two years. Steve said he will look into this with Carlette and get back to the EC.

President's Report

- Ken has been in talks with Joel Etchen about purchasing a Browning CTX for a gun giveaway. Joel has offered to sell the PSSA this gun for \$1,850.00.
- We also have the option to add a Negrini gun case to the gun giveaway to make it even more enticing.
- Ken asked Elyse about how the gun option is run at the Cardinal Center. There it depends somewhat on the gun offered. Currently one option is run on a Zoli. The cost is \$1.00 to play the option and 10 names are drawn at random from the pool of people who played the option.

Those 10 people then shoot off at 10 targets from their handicap yardage. If someone whose name was drawn does not show up for the shoot off then another name is drawn.

- Steve suggested that we do a \$2.00 option at the Summer Championship and have it as a straight name draw and forego the shoot off.
- Brian James magnanimously offered to donate 5 flats of shells for a giveaway as a playable option for the PA Grand shoot. Steve said that using shells from the current inventory of the PSSA in addition to the shells donated by Brian, we could offer a \$2.00 option on every event and give away two flats of shells per event.
- Larry made the motion to use the shells from Brian, in addition to the shells from the PSSA inventory and offer a \$2.00 option at the PA Grand giving away two flats per even at a random draw. Bert seconded the motion and the motion passed unanimously.
- Bert then made a motion to purchase the Browning CTX and a Negrini case and have a \$3.00 option at the Summer Championship. One winner to be pulled randomly from those that played the option. Larry seconded the motion and the motion passed unanimously.
- It was also discussed that the "Bash for Cash" prize money at the Westy Hogan's shoot stands at \$10,000.00 and we also have the golf cart option for the State Shoot.
- A motion was made by Ken to move the business office of the PSSA from the current location at the attorney's office to the PSSA at 405 Monastery Road Elysburg, PA 17824. This motion was seconded by Bert and passed unanimously.
- Steve Miller so far has received money for 411 tickets in the cash giveaway ticket drawing that we are running again this year.
- At this point nothing has been done on the drainage repair by the maintenance crew. There is a load of broken CMU that has been dumped in this area. The DEP permit paperwork was discovered and sent out to all for review. Without any context or knowledge regarding what was done or not done it is difficult for the EC to determine what, if anything remains to be done. This was handled exclusively by the past President and Tournament Director and other than the DEP paperwork nothing was mentioned or forwarded to anyone on this issue. Don Nielson will forward the DEP paperwork to a civil engineer to review. Once we have some clarity on this issues perhaps we can respond to the letter from Mike Schuler.
- Zach will send an email to Dave Comroe addressing a few of the points in his letter to Ken Darroch.
- The letter that will be going out to the club delegates regarding the RCAP grant was reviewed. It was discussed that the final paragraph would be reworked a bit to avoid any confusion and that with these minor changes the letter was good to send.
- The winter update letter was reviewed and once a small change is made indicating that the "lower" campground roads would be addressed in the spring, the letter was also good to send.

Tournament Director's Report

- The financial report was reviewed.
- Next year the White Flyer Rebate will be coming as a credit on target invoices in lieu of a check at the end of the year.
- On 6/17 a target hit a trap mechanic. Fortunately it was only a contusion and he is ok and although the reporting to the WC insurance was delayed, we should be ok with the claim now.
- We cannot put a metal skin on the existing awning and will have to look to repair the current fabric awning. This is an item that is ongoing and cannot be resolved at this time.
- The letter to the vendors is ready to go out as well as the letter to the advertisers. Lucas Oil has come on as a new sponsor and no advertisers from last year have yet to decline to do so in this coming year.

- Pre-squadding through RJ Stuart will be rolling out for this year and so far we are being told that the dates for the roll out will mirror the dates from previous years.
- The golf cart option that has been previously discussed is ready to go. The format will be a \$5.00 option on events 1-20 at the State Shoot and tickets sold for \$5.00 each. One winner will be picked at random right before the singles shoot off.
- Trophies this year will be done as we have done before. No winners will be allowed to pick from trophy catalogues. Perhaps we will change this next year however, logistically this year it is not possible to do it due to the amount of work Steve has getting things updated and organized. Trophy vendors will be contacted and he hopes to have this all completed by April.
- A target date for the program to be at the printer is March 1st. As soon as the .pdf proof comes back we can put it on the website.

Old Business

- Target vouchers have been used in the past to incentivize people to volunteer for various positions. Historically there has been much variation on how this policy has been applied with certain positions getting one ticket per day, others getting one per few days, etc. After much discussion it was determined that no decision will be made on this at this meeting. We will all discuss and percolate on it and resolve it at the next EC meeting.
- At this point no viable options for the Head of Maintenance position have risen to the surface. This is an ongoing discussion and search.
- At this point we have one trap mechanic (Zach) that will be returning. Steve will contact William French to ask him about working this year. For this coming year trap mechanics will be working directly under the direction of the Tournament Director and not Maintenance.
- The training for the loaders and scorers will be handled differently this year. Elyse has a manual prepared and Steve will be more involved this year in training these kids.
- A discussion about wages for loaders and scorers will be deferred until next meeting. Steve is currently doing a comparative analysis of the wages offered in the surrounding area to see what we will have to do to attract help this year. As most are aware the current labor market decidedly favors the employee and wages have risen as a result of this.
- The next meeting will be held virtually on 2/7/22 at 7:00.

A motion to adjourn was made at 9:00 by Larry and seconded by Bert.