

A meeting of the PSSA Executive Committee was held on 12/5/22 at 7:00 pm virtually.

Those in attendance:

Ken Darroch, President

Don Neilson JR, Vice President

Bert Schoonover, Treasurer

Brian James, ATA Delegate

Steve Ross, Tournament Director and 2<sup>nd</sup> Alternate ATA Delegate

Marcy Plunkett

Scott Holdren

Jeff Graup

Zach Eshbach, Secretary

The meeting was called to order at 7:00 by Ken Darroch.

A motion was made to approve the previous meeting minutes with minor corrections by Brian and seconded by Don. Motion passed unanimously.

#### President's Report

- Ken got in touch with Sherry Anderson and has almost \$9,300.00 going to teams through Midway USA. A motion was made by Bert to allocate \$4,647.00 which was allocated to shells for the AIM and SCTP teams as a grant to Midway USA which they will match and send to the teams. This motion was seconded by Don and passed unanimously.
- Bylaw update. Paul Perlstein has a conversation with Steve Ross regarding the proposed by-law changes and would like to have a conference call with the EC to review. Paul had many good ideas regarding these changes. It was decided to set this up after the New Year.
- Raffle tickets are all ready to go but have not been sent out yet. Brian is going to reach out to Steve Miller and check on how he is doing with this.
- We are in the process of working on a contingency plan to implement if we find ourselves short of help this year at shoots. Ken mentioned about the possibility of cancelling the Westy Hogan shoot. At this point we do not feel that this would be a good idea. Steve Ross stated that he feels with the changes that are being made in the recruitment of trap help he feels we can get more help by reaching out to more local schools. He is also looking at pay rates for the upcoming year. With the way that things have been going as far as getting and retaining help setting a "hard line" with the trap help really is not a feasible option and may end up making our issues worse. The idea of getting a bank supervisor who is able to facilitate more accountability among the kids might be a good option. Also, we intent to be nimbler this year with the number of banks open. If help is not available to staff banks, we must shift to less banks in order to make the best use of the help available.

#### Camping Committee

- Don has all the leases scanned into a drive. He noted that there seem to be quite a few leases that are coming to the end of their term.

#### Tournament Director

- The financial report notes that we ran a deficit of \$80,473.00 for 2022. Roughly half of this was due to capital improvement expenses to the awning, roads, and bathhouse. Excluding capital improvements, we ran an operational deficit of approximately \$40,000.00. Looking at the expenses for the year utilities were a large part of the increased costs. Water and sewer rates

have climbed this year as well as electricity rates which have jumped 50% from the previous year.

| Expense  | 2021        | 2022        |
|----------|-------------|-------------|
| Electric | \$40,913.00 | \$62,000.00 |
| Sewer    | \$4,636.00  | \$8,241.00  |
| Water    | \$8,090.00  | \$22,905.00 |

Most other expenses came in line with budgeted numbers so these utility expenses were the primary reason for the shortfall this year.

- Several fraudulent checks were written against the HOF account with M&T Bank as well as the options account of the PSSA. Both of these issues have been resolved. Going forward we might want to consider going with positive pay for the checking account. The cost would be about \$100 a month. Logistically though we might be making some more headaches down the road. This is something that we will think about and make a decision at a future date.
- The new trap springs will be installed in December and new rubber on the arms will be installed in the Spring along with shooting the traps with a transit to verify the fields.
- Program and Trophies. At this point the program costs last year were as follows:  
Advertising Revenue \$3,200.00  
Program Printing \$13,734.00  
Postage \$2,411.00  
Total Revenue less costs **-\$12,945.00**

Almost \$13,000.00 is lost on the printed program. New York has gone to an online program. A motion to go to an online program exclusively was made by Don and seconded by Zach.

Motion passed unanimously.

- Advertising opportunities for 2023 will be all follows:  
\$250.00 for an ad in the virtual program.  
\$1,500.00 for an Event Sponsor and will include a company logo on the shirts for all trap help.  
\$2,000.00 for the State Shoot Singles Championship and will also include a company logo on the shirts.  
Ken also brought up the idea of getting yard sign type signs for sponsors to put up on the grounds during shoots.
- Colonial Classic Trophies. It is not going to be cost effective to get trophies made and mailed to winners. Steve Ross had sent a draft of a letter about his proposed solution which will be mailed to all winners. These winners will be given target vouchers in lieu of trophies which will have a two-year expiration date. All said, we are looking at 170 people who won events at the shoot. He will send this letter to all winners and advise the EC of and issues with dissatisfied shooters on an individual basis.
- Trophy selection for 2023 is going well. Debbie Ohye-Neilson is working on this and an update will be forthcoming. We are going to be streamlining the trophies this year to match other states and cutting back on non-resident trophies on preliminary days.
- The Saturday of the Keystone open will be changed from a Singles/Doubles event day to a Singles/Handicap day.

Old Business

- None.
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New Business

- The target date for the completion and posting of the virtual program will be 3/1/23 and will include a disclaimer that management reserves the right to alter pricing on targets as needed.
- The next meeting will be held on 1/23/23 virtually at 7:00

A motion to adjourn was made at 8:55 by Brian and seconded by Don.